

Ferro Pharma Group serves customers around the globe with active pharmaceutical ingredients and EU approved medicine. We operate offices in Hamburg, Germany, Brazil, China, India, Malta and the United States.

WHAT MAKES US SPECIAL

We enjoy the freedom to develop our own ideas into successful projects. And we enjoy working in an international, English-speaking team.

A high level of innovation combined with a start-up mentality set us apart. We work with digital, cloud-based solutions.

We encourage and support each team member to develop their professional profile and personality - because we really care about the well-being of all our team members!

API Sales Manager

JOB DESCRIPTION

In this role, you will be responsible for growing our API Sales Business. You will find new opportunities, negotiate, and close new contracts, and manage existing customers efficiently. This job is in Hamburg, Germany.

THIS DESCRIBES YOU BEST

- You have at minimum five years' experience in sales of active pharmaceutical ingredients and a strong pharmaceutical network
- You have a bachelor's or master's degree
- You love working with Latin America and speak Spanish and/or Portuguese fluently
- You enjoy communicating across different cultures with customers around the globe, demonstrating the awareness of their needs and responding with the appropriate action
- You are focused, outgoing and ambitious
- You have very good analytical and strategic skills when it comes to sales

WHAT WE CAN DO FOR YOU

- You will find that we are dynamic & highly motivated team, consisting of international team members
- We offer a positive work environment
- You can work from home and from our loft-office at "Schanzenviertel, Hamburg"
- The latest equipment, fruits and beverages are constantly made available for free
- We offer the space for you to make your professional dream come true

We are looking forward to your application and promise to contact you within five business days!

Please send your application to Verena at talents@ferropharma.group or +49 151 4140 4386 via WhatsApp. All we need is a CV and a short text on why we urgently need **you**.