

Ferro Pharma Group serves customers around the globe with active pharmaceutical ingredients and EU approved medicine. We operate offices in Hamburg, Germany, Brazil, China, India, Malta and the United States.

#### WHAT MAKES US SPECIAL

We enjoy the freedom to develop our own ideas into successful projects. And we enjoy working in an international, English-speaking team.

A high level of innovation combined with a start-up mentality set us apart. We work with digital, cloud-based solutions.

We encourage and support each team member to develop their professional profile and personality - because we really care about the well-being of all our team members!

### Junior Manager for Business Development

#### JOB DESCRIPTION

In this role, you will support us in growing our business. Together with our Senior Director Business Development you will find new opportunities globally. This job is mainly in Hamburg, Germany, and involves travelling. Your main tasks:

- Analyze and collect data when required, e.g. regarding suppliers or pricing.
- Contact potential new clients
- Handle small and midsize accounts by yourself
- Support BD in opening a new global region (mainly in Asia) by identifying potential customers, establishing a link, triggering inquiries, researching pricing, etc.
- Ensure fresh data is uploaded in our CRM and remains up to date

Ideally you will develop into a successful BD Manager and eventually be responsible for your own accounts/products/regions.

#### THIS DESCRIBES YOU BEST

- You have a bachelor's or master's degree with a business focus
- You have gained some experience in the pharmaceutical industry (previous jobs or internships) and you are very motivated to work in pharma and healthcare
- You have very good analytical and strategic skills when it comes to exploring new markets
- You are confident, focused, and you take initiative to reach your goals
- You speak Spanish and/or Portuguese
- Ideally, you have already lived in different countries and enjoy communicating across different cultures
- You describe yourself as outgoing and curious to learn new things

#### WHAT WE CAN DO FOR YOU

- You will find that we are dynamic & highly motivated team, and very international
- We offer a positive work environment
- You can work from home and from our loft-office at "Schanzenviertel, Hamburg"
- The latest technical equipment, but also fruits and beverages are constantly made available for free
- We offer the space for you to make your professional dream come true

We are looking forward to your application and promise to contact you within five business days.

Please send your application to Verena at [talents@ferropharma.group](mailto:talents@ferropharma.group) or call +49 40 306868-16. All we need is a CV and a short text on why we urgently need **you**.